

## LETTER OF RECOMMENDATION

Fackelmann Poland, being the part of Fackelmann GmbH & Co, specializes in the distribution of household items. Versatile offer coupled with substantial experience contributed to achieving the position of unquestioned leader in its field. FACKELMANN, ZENKER, STOHA, NIROSTA, FM PROFESSIONAL constitute the company's flagship brands.

Mobile SFA system is yet another, after EDInet, solution by Infinite, which has been implemented in Fackelmann Poland. The decision has been motivated by satisfactory cooperation with Infinite as the EDI system provider as well as the flexibility of mobile system offered. Infinite SFA was optimally adjusted to the requirements of our company. Moreover, the process of integrating the mobile system with ERP used in Fackelmann Poland was coordinated with attention to every detail.

Infinite SFA is a modern business solution which deserves recommendation. The deployment of mobile system accelerated numerous business processes in Fackelmann Poland, enabling secure and fully automated order processing as well as sales representatives' routes optimization. Effective management of the sales budgets is supported with the administration panel. Infinite SFA backs the development of our sales channels.

**FACKELMANN POLSKA Sp. z o.o.**

*Krzysztof Ogrodnik*  
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PREZES ZARZĄDU