

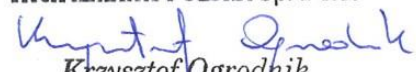
LETTER OF RECOMMENDATION

Fackelmann Poland is the part of Fackelmann Group, with headquarters located in Bavaria, Germany. We started our business in Poland in 1996. Since the beginning the core of our business is distribution of household items. Our long experience and wide range of interesting products lead us to the position of unquestioned leader in our field. Our portfolio consists of worldwide known trademarks. Our strongest brands are FACKELMANN, ZENKER, STOHA, NIROSTA and FM PROFFESIONAL. A significant example of our constant development was acquisition the license for distribution Dr. Oetker products.

The vast scope of Fackelmann business activity and dynamic development of the company motivated the implementation of system that would modernize its communication processes. Managing invoices and orders in paper with more than 10 chains being Fackelmann Poland business partners generated serious problems with regard to effectiveness and data correctness. That is why, EDI system by Infinite enabling both processing and archiving of various documents within the supply chain was launched. Later deployments in other subsidiaries have followed, including: Hungary, Croatia, Slovenia and Italy. EDI system allows for enhancing the cycle of documents interchange (invoices, corrective invoices, delivery notes), what contributes to the substantial cost cuts related to the order processing. The whole supply process with our chains was streamlined thanks to quicker transfer of logistics information. Archiving services offered by Infinite operate in compliance with the financial regulations with the application of time stamp, what guarantees security of the data stored.

The process of deployment was run smoothly and quickly, what did not cause problems for our operational processes. Infinite customer service represents high standards, the company's employees timely react to all arising notifications.

FACKELMANN POLSKA Sp. z o.o.


Krzysztof Ogródnik
PREZES ZARZĄDU